## Farmers' Perceptual Analysis on Change Dynamics of Effectiveness of Extension Agent in Agriculture

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### **ABSTRACT**

Agricultural extension and advisory services play an important role in addressing the burning challenges of modern agriculture. The present study has delved deeper and also envisaged the perceptual and situational analysis of change dynamics of effectiveness of extension agent by taking 19 independent variables and dependent variable, change in perceived effect of extension agent (Y4) on the basis of decadal observation from 1984 to 2014. The result shows that, the variables like, Change in Watching T.V (X13), Change in Consumption of Kerosene (X6), Changing Interaction with Extension Agent (X15), Change in average fertilizer dose (X19), all have significant correlation and contributed variance to the consequent variable. Result shows that interaction with extension agent and change in fertilizer application, have made a socio-operational diode to estimate change dynamics as recorded by extension agent. Results also found that majority (53.75%) of the respondents had no contact with the extension agents, while 40 per cent were visited rarely (3–6 times per year). About 10.23 per cent had contact often or monthly while only 12.5 per cent had contact very often (fortnightly or more) in a year with extension agent which shows the inefficiency of agricultural public extension system.

Keywords: Agriculture, change dynamics, extension agents, fertilizer dose, perception

## **INTRODUCTION**

The upsurging issues of extension science are increasingly focusing on the aspects of social ecology along with its transformation in the technology socialisation process. Every ecosystem has got its own structural and functional constructs, which are in constant interaction and exchange with each other. The transforming extension paradigm is keeping up with structural issues, while the functional components are entirely in constant dynamics in the space retained by the structure, and that's why, without ecological paradigm, no such interaction can be elucidated or estimated. Agricultural extension and advisory services play an important role in addressing this challenge. Agricultural extension services play a pivotal role in ensuring that the farmers have access to improved and proven technologies and that their concerns and needs are properly addressed by relevant service providers.

However, the role of extension today goes beyond technology transfer to facilitation; beyond training to learning, and includes assisting farmer to form groups, dealing with marketing issues, addressing public interest issues in rural areas such as resource conservation, health, monitoring of food security and agricultural production,

food safety, nutrition, family education, and youth development and partnering with a broad range of service providers and other agencies (USAID, 2002). To Seevers et al (2007), future extension professionals need to be more skillful and futuristic to serve the needs of diverse audience. Extension staff must learn new knowledge and skills, since it is only knowledgeable and skillful individual who can play a vital role in the success of an organisation in today's technological environment. According to Agbamu (2005), sequel to the food situation in many developing societies, which are predominantly agrarian, finding how to raise productivity among the rural poor in these countries has become one of the two or three most urgent questions confronting the international development community today. Agricultural development implies a shift from traditional methods of production to new, science-based methods of production that include new technological components, such as new varieties, cultural practices, commercial fertilizers and pesticides as well as new crops and new farming systems (Madukwe and Erie, 1999). Njoku (1990) opined that institutional inefficiencies in the development and delivery of relevant information and assistance from national extension systems are often the major reasons why farmers do not adopt farming innovations.

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## **METHODOLOGY**

A structured questionnaire was used to elicit information from a sample size of 80 farmers randomly selected from 4 villages of two block. Data were collected through questionnaire method on various independent variables Table 1 and data on dependent variable were collected through questionnaire method in 1-10 rating scale from 80 respondents. Respondents rated the effect of extension agent on them in 1980-1990 and 1990-2000 and 2000-2010 on decadal basis through their perception. Then changes in perceived effect between consecutive decade has been determined and mean perceived effect rating scores were calculated of all respondents individually.

Table 1: Explain something about the reason for purposive selection & sampling scheme adopted?

| Items       | Level                                 | Approach  |
|-------------|---------------------------------------|-----------|
| State       | Odisha                                | Purposive |
| District    | Puri                                  | Purposive |
| Block       | Krushnaprasad, Brahmagiri             | Purposive |
| Village     | Malud, Satapada, Brahmagiri, Bentapur | Random    |
| Respondents | 80                                    | Random    |

After collection of data, data were processed and analysed in accordance with the outline laid down for the purpose at the time of developing the research plan. Process Involved editing, coding, classification and tabulation of collected data. The main statistical tools and techniques used in the present study are as follows:

1. Mean 2. Standard deviation 3. Coefficient of Variance 4. coefficient of Correlation 5. Multiple regression analysis 6. Path analysis 7. Canonical covariate analysis

A Pilot study was conducted before construction of data collecting schedule.

# Variables and Empirical Measurement of the Variables

Decadal observations were carried out. Change in variables referred to change from 1984 to 2014 on the basis of decadal observation.

**Table 2: Independent Variables** 

| Variables                                    | Notation       | Score                    |
|--|----------------|--------------------------|
| Age  | X <sub>1</sub> | Chronological age        |
| Education                                    | $X_2$          | Years of Schooling       |
| Family Size                                  | $X_3$          | Number of family members |
| Family Education Status                      | $X_4$          | Year of Schooling/Family |
| No. of Vehicles changed                      | $X_5$          | In No.                   |
| Change in Consumption of Kerosene            | $X_6$          | Litre/month/family       |
| Change in Consumption of Petrol              | $X_7$          | Litre/month/family       |
| Changing Family Expenditure                  | $X_8$          | Rupees/Month/Family size |
| Changing Expenditure Allocation on Farming   | $X_9$          | 1-100 Scale              |
| Changing Expenditure Allocation on Education | $X_{10}$       | 1-100 Scale              |
| Changing Expenditure Allocation on Health    | $X_{11}$       | 1-100 Scale              |
| Change in Listening to Radio                 | $X_{12}$       | In hours/month           |
| Change in Watching T.V                       | $X_{13}$       | In hours/month           |
| Changing Interaction with Input Dealers      | $X_{14}$       | In hours/month           |
| Changing Interaction with Extension Agent    | $X_{15}$       | In hours/month           |

| Change in Farm Size              | $X_{16}$ | Holding/ Family size (ha.) |
|----------------------------------|----------|----------------------------|
| Changing Cropping Intensity      | $X_{17}$ | In %                       |
| Changing Cultivable Land         | $X_{18}$ | In ha.                     |
| Change in Fertilizer Application | $X_{19}$ | Kg/Ha.                     |

Dependent Variable: Change in Perceived effect of Extension agent (Y4)-It refers to change in perceived effect of Extension agent from 1984-2014 on decadal basis and evaluated by 1-10 point scale by farmers.

### RESULTS AND DISCUSSION

**Results:** Variables, Change in Watching T.V (X13), Changing Interaction with Extension Agent (X15), and Change in average fertilizer dose (X19), have been found to have strong positive correlation with dependent variable, Change in Perceived Effect of Extension agent (Y4).

**Revelation:** People with cosmopolite nature are highly impacted by extension agent in relation to perceiving change pattern. To fulfill the demand by increasing the production, new technologies are to be informed regularly. Day by day increased meeting of television and interaction with extension agent, have made people more cosmopolite. Higher cosmopolite nature leads to gradual increase in perceived effect of extension agent in relation to changing time. Higher fertilizer application refers to more input investment which need more consultation with the resource person i.e. extension agent that will minimize their risk. So, progressive farmers are highly impacted by the extension agent through acquiring required learning experiences. Interaction with extension agent and change in fertilizer application, have made a socio-operational diode to estimate change dynamics as recorded by extension agent.

Table 3: Coefficient of Correlation(r): Change in Perceived Effect of Extension agent (Y4) vs 19 independent variables

| Variables  | R value | Remarks |
|--|---------|---------|
| Age $(X_1)$  | 0.0042  |         |
| Education $(X_2)$  | 0.0263  |         |
| Family Size $(X_3)$  | 0.1079  |         |
| Family Education Status (X <sub>4</sub> )                    | 0.0284  |         |
| No. of Vehicles changed (X <sub>5</sub> )                    | 0.1265  |         |
| Change in Consumption of Kerosene (X <sub>6</sub> )          | -0.1505 |         |
| Change in Consumption of Petrol (X <sub>7</sub> )            | 0.0318  |         |
| Changing Family Expenditure (X <sub>8</sub> )                | -0.0367 |         |
| Changing Expenditure Allocation on Farming (X <sub>9</sub> ) | 0.0343  |         |
| Changing Expenditure Allocation on Education $(X_{10})$      | -0.0154 |         |
| Changing Expenditure Allocation on Health (X <sub>11</sub> ) | -0.0186 |         |
| Change in Listening to Radio (X <sub>12</sub> )              | 0.0122  |         |
| Change in Watching T.V (X <sub>13</sub> )                    | 0.3183  | **      |
| Changing Interaction with Input Dealers (X <sub>14</sub> )   | 0.1735  |         |
| Changing Interaction with Extension Agent (X <sub>15</sub> ) | 0.5060  | **      |
| Change in Farm Size (X <sub>16</sub> )                       | -0.0142 |         |
| Changing Cropping Intensity (X <sub>17</sub> )               | 0.0160  |         |
| Changing Cultivable Land (X <sub>18</sub> )                  | 0.0664  |         |
| Change in Fertilizer Application (X <sub>19</sub> )          | 0.4944  | **      |
| r>0.220 significant at p=0.05(*)                             |         |         |
| r>0.287 significant at p=0.01(**)                            |         |         |

# FARMERS' PERCEPTUAL ANALYSIS ON CHANGE DYNAMICS OF EFFECTIVENESS OF EXTENSION AGENT IN AGRICULTURE

The Data Table 3 presents the coefficient of correlation between Change in Perceived Effect of Extension agent (Y4) and 19 independent variables.

## Model-1



Table 4: Regression analysis: Change in Perceived effect of Extension agent (y4) vs 19 causal variables (X1-X19) Multiple R sq.- 0.4845

| Variables  | Beta           | Beta x         | Reg.           | S, error       | t              |
|--|----------------|----------------|----------------|----------------|----------------|
|  |                | R              | coef. B        | В              | value          |
| $Age(X_1)$   | 0.004          | 0.004          | 0.001          | 0.016          | 0.034          |
| Education (X <sub>2</sub> )                                  | -0.018         | -0.096         | -0.005         | 0.051          | 0.105          |
| Family Size $(X_3)$<br>Family Education Status $(X_4)$       | 0.068<br>0.026 | 1.519<br>0.151 | 0.040<br>0.014 | 0.073<br>0.098 | 0.553<br>0.143 |
| No. of Vehicles changed (X <sub>5</sub> )                    | 0.051          | 1.336          | 0.075          | 0.178          | 0.419          |
| Change in Consumption of                                     | 0.099          | -3.061         | 0.101          | 0.137          | 0.739          |
| Kerosene (X <sub>6</sub> )                                   |                |                |                |                |                |
| Change in Consumption of Petrol                              | -0.087         | -0.572         | -0.010         | 0.017          | 0.613          |
| $(X_7)$  |                |                |                |                |                |
| Changing Family Expenditure (X <sub>8</sub> )                | -0.049         | 0.372          | 0.000          | 0.000          | 0.302          |
| Changing Expenditure Allocation on Farming (X <sub>9</sub> ) | -0.088         | -0.623         | -0.010         | 0.015          | 0.690          |
| Changing Expenditure Allocation on Education $(X_{10})$      | -0.149         | 0.474          | -0.022         | 0.021          | 1.090          |
| Changing Expenditure Allocation on Health $(X_{11})$         | 0.060          | -0.230         | 0.013          | 0.024          | 0.561          |
| Change in Listening to Radio (X <sub>12</sub> )              | 0.126          | 0.318          | 0.005          | 0.004          | 1.131          |
| Change in Watching T.V (X <sub>13</sub> )                    | 0.349          | 22.908         | 0.018          | 0.007          | 2.692          |
| Changing Interaction with Input                              | -0.119         | -4.245         | -0.071         | 0.073          | 0.970          |
| Dealers $(X_{14})$   |                |                |                |                |                |
| Changing Interaction with                                    | 0.343          | 35.846         | 0.165          | 0.060          | 2.748          |
| Extension Agent $(X_{15})$                                   |                |                |                |                |                |
| Change in Farm Size $(X_{16})$                               | -0.017         | 0.050          | -0.071         | 0.549          | 0.130          |
| Changing Cropping Intensity (X <sub>17</sub> )               | -0.107         | -0.351         | -0.005         | 0.005          | 1.006          |
| Changing Cultivable Land (X <sub>18</sub> )                  | 0.163          | 2.239          | 0.297          | 0.281          | 1.057          |
| Change in Fertilizer Application $(X_{19})$                  | 0.431          | 43.960         | 0.022          | 0.006          | 3.554          |

The table 4 presents the Regression Analysis to estimate the causal effects of 19 exogenous variables on the respective consequent variable, Change in Perceived effect of Extension agent (Y4).

**Result:** It has been found that, two variables, Changing Interaction with Extension Agent (X15), Change in Fertilizer Application (X19), have recorded substantive impact on Change in Perceived effect of Extension agent

(Y4), respectively contributed 43.96 per cent & 35.85 per cent of variance in Change in Perceived effect of Extension agent (Y4).

**Revelation:** Change pattern in fertilizer use and change in interaction with extension agent have contributed in generating perception on change pattern recorded by extension agent. Increasing fertilizer use leads to more investment which make farmer more protective with respect to climate change scenario. The R-sq. value is 0.4845 which implies that with the combination of 19 exogenous variables, 48.45 per cent of variance is embedded with consequent variable *i.e.* Change in Perceived effect of Extension agent (Y4).

Step-down Regression analysis Multiple R sq.= 0.4007

| Variable   | Beta  | t-value |
|--|-------|---------|
| Change in Watching T.V (X <sub>13</sub> )                    | 0.214 | 2.279   |
| Changing Interaction with Extension Agent (X <sub>15</sub> ) | 0.292 | 2.856   |
| Change in Fertilizer Application (X <sub>19</sub> )          | 0.374 | 3.850   |

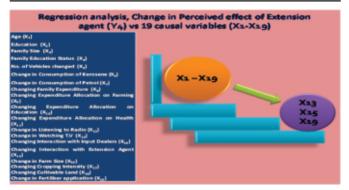


Table 5: Path Analysis: Direct, Indirect and Residual effect; Change in Perceived Effect of Extension agent (Y4) Vs 19 Exogenous Variables.Residual effect=0.5155

| Variables  | Total<br>Effect<br>(r) | Direct<br>Effect<br>(DE) | Indirect<br>Effect<br>(IE)=r-DE | Highest<br>Indirect<br>Effect |
|--|------------------------|--------------------------|---------------------------------|-------------------------------|
| Age (X <sub>1</sub> )  | 0.0042                 | 0.0044                   | -0.0002                         | -0.1044(X13)                  |
| Education (X <sub>2</sub> )  | 0.0263                 | -0.0177                  | 0.0440                          | 0.1040(X13)                   |
| Family Size $(X_3)$<br>Family Education Status $(X_4)$   | 0.1079<br>0.0284       | 0.0682<br>0.0257         | 0.0397<br>0.0027                | 0.1162(X19)<br>0.1166(X13)    |
| No. of Vehicles changed (X <sub>5</sub> )  | 0.1265                 | 0.0512                   | 0.0753                          | 0.1169(X13)                   |
| Change in Consumption of Kerosene (X <sub>6</sub> )  | -0.1505                | 0.0986                   | -0.2491                         | -0.1442(X13)                  |
| Change in Consumption of Petrol (X <sub>7</sub> )  | 0.0318                 | -0.0871                  | 0.1189                          | 0.1134(X13)                   |
| Changing Family Expenditure (X <sub>8</sub> )<br>Changing Expenditure Allocation on<br>Farming (X <sub>9</sub> ) | -0.0367<br>0.0343      | -0.0491<br>-0.0879       | 0.0124<br>0.1222                | 0.0866(X18)<br>0.0842(X10)    |
| Changing Expenditure Allocation on Education $(X_{10})$  | -0.0154                | -0.1489                  | 0.1335                          | 0.1022(X13)                   |
| Changing Expenditure Allocation on Health (X <sub>11</sub> )   | -0.0186                | 0.0598                   | -0.0784                         | -0.0350(X10)                  |
| Change in Listening to Radio (X <sub>12</sub> )  | 0.0122                 | 0.1264                   | -0.1142                         | -0.1445(X13)                  |
| Change in Watching T.V (X <sub>13</sub> )  | 0.3183                 | 0.3488                   | -0.0305                         | 0.1085(X15)                   |
| Changing Interaction with Input Dealers $(X_{14})$   | 0.1735                 | -0.1185                  | 0.2920                          | 0.1543(X15)                   |
| Changing Interaction with Extension<br>Agent (X <sub>15</sub> )  | 0.5060                 | 0.3433                   | 0.1627                          | 0.1102(X13)                   |
| Change in Farm Size (X <sub>16</sub> )   | -0.0142                | -0.0169                  | 0.0027                          | 0.0939(X18)                   |

| Changing Cropping Intensity (X <sub>17</sub> )      | 0.0160 | -0.1066 | 0.1226  | 0.1389(X19)  |
|---|--------|---------|---------|--------------|
| Changing Cultivable Land (X <sub>18</sub> )         | 0.0664 | 0.1635  | -0.0971 | -0.0722(X19) |
| Change in Fertilizer Application (X <sub>19</sub> ) | 0.4944 | 0.4308  | 0.0636  | 0.1343(X15)  |

Table 5 explains the Path Analysis to depict the Total Direct Effect, Total Indirect Effect and Residual Effect of 19 exogenous variables on the consequent variable, Change in Perceived Effect of Extension agent (Y4).

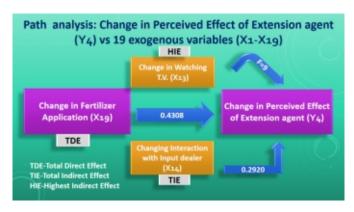
Variable, change in fertilizer application (X19), has exerted the highest direct effect while changing interaction with input dealers (X14), has exerted the highest indirect effect. With change in fertilizer use, the change in perceived effect of extension agent with respect to change pattern, changes. Change in interaction with input dealer has the highest indirect effect on changing effect of extension agent.

Aware and risk taking farmers are applying more fertilizer to increase their production as they have better link with extension agent for effective farming. Better linkage with extension agent has shown increase in fertilizer application in a positive direction. So, cosmopolite people are getting largely impacted by the effect of extension agent on the perception of change dynamics.

The variable, Change in Watching T.V (X13), finds maximum no. of indirect effect i.e. 9 times on the resultant variable, Change in Perceived Effect of Extension agent (Y4) which refers that more contact with extension agent widens the outlook of farmers towards modern agriculture.

The residual effect is 0.5155, it is to conclude that even with the combination of 19 exogenous variables, 51.55 per cent of variance embedded with consequent variable, Change in Perceived Effect Extension agent (Y4), couldn't be expressed.

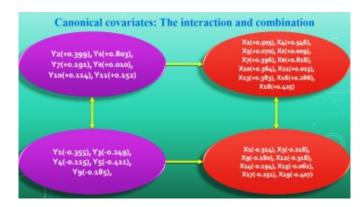
### Model-3



# Canonical covariates: The interaction and combination

Canonical covariate analysis has been carried out to depict the clandestine interaction and combination between two sets of variable i.e. Left and Right sets of variables. This analysis has got tremendous strategic importance.

### Model-4



The model shows that, at the first stage, the combination of consequent variables, Y2, Y6, Y8, Y10, Y11, can be branded together as Climate Change Perception, that have selectively been ductile to the set of agricultural modernity variables (X2, X4, X5, X6, X7, X8, X10, X11, X13, X16, X18), which again can be collectively branded as Agricultural Modernity similarly, at the stage 2, the consequent variables like, Change in Perceived Effect of Radio (Y1), Change in Perceived Effect of Input dealer (Y3), Change in Perceived Effect of Extension agent (Y4), Change in Productivity (Y5), Change in Insect-pest intensity (Y9), have shown clear choices to select the following exogenous variables i.e. from the right sets of variables like, Age (X1), Family Size (X3), Changing Expenditure Allocation on Farming (X9), Change in Listening to Radio (X12), Changing Interaction with Input Dealers (X14), Changing Interaction with Extension Agent (X15), Changing Cropping Intensity (X17), Change in average fertilizer dose (X19). It shows that. The combination of left side variables (Y1, Y3, Y4, Y5, Y9) can be termed as Cosmopolite Information on Productivity Factor and have been ductile to the following set of right side variables (X1, X3, X9, X12, X14, X15, X17, X19), which again can be branded as Family Resource and Interaction Character.

## Perception of Extension Agents' Effectiveness

Majority (53.75%) of the respondents had no contact with the extension agents, while 40 per cent were visited rarely (3 - 6 times per year). About 10.23 per cent had

contact often or monthly while only 12.5 per cent had contact very often (fortnightly or more) in a year with extension agent.

Table 6: Percentage distribution of respondents according to contact with extension agents

n = 80

| Interaction with Extension Agents (per year) | Percentage (%) |
|--|----------------|
| Never (zero contact per year)                | 53.75          |
| Rarely(3-6 contact per year)                 | 40             |
| Often (monthly)                              | 18.75          |
| Very often (fortnightly)                     | 12.5           |

The frequency of contact is low and shows that extension agents were not visiting the farmers adequately, implying inefficiency of the agricultural extension system. The low frequency of contact between extension agents and farmers might have been due to lack of funds or inadequacy of extension agent numbers.

### **CONCLUSION**

Result shows that interaction with extension agent and change in fertilizer application, have made a sociooperational diode to estimate change dynamics as recorded by extension agent. Progressive farmers having greater cosmopolite nature have greater contact with extension agents. It is found that farmers having frequent interactions with extension agents were more influenced by extension agents which lead to their improvement in economic condition and ultimately standard of living. Frequent contacts with extension agent improves the farmers' knowledge about the modern innovative technologies and by gaining access to those they are adopting modern agricultural practices in contrast to other farmers who have lesser contact with extension agents. The study also revealed some weakness of extension agents in areas such as inadequate frequency of contact with farmers, inadequate communication skills and knowledge of adult learning principles. This implies that agricultural extension agents are not at the fullest potentials of their effectiveness which have been the characteristic of public agricultural extension service. The low frequency of contact between extension agents and farmers might have been due to lack of funds or inadequacy of extension agent numbers on which government.

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