

## Perception and Economic Impact of Agromet Advisory Services: A Case Study of Thrissur AICRPAM Centre of Kerala State

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### ABSTRACT

This research explored the awareness, perception and economic impact of micro-level Agromet Advisory Services (AAS) issued by All India Coordinated Research Project on Agrometeorology of Indian Council of Agricultural Research through its 25 cooperating centres located across the country. Micro-level advisory based on weather forecast is the innovative and first of its kind in the country. Studies on economic impact of these micro-level advisories were uncommon. The study was conducted using field survey to assess the perception and economic impact of micro-level AAS at Thrissur AICRPAM centre on pilot basis. Two categories viz. AAS and non-AAS farmers, consisting of 40 farmers in each category were selected through multi-stage stratified random sampling technique. The probit regression model was employed to assess the factors determining willingness to pay (WTP) for AAS. The results revealed that 55% of AAS farmers rated the advisories as 'very good' on the scale of very poor to very good. Non-AAS farmers lagged in both awareness and adoption of services when compared to AAS farmers. Farmers' age, education and land holding size were found to be most important factors influencing farmer's willingness for pay-based services. Economic impact revealed that there was increase of 19-34 percent of income for AAS farmers in comparison to non-AAS farmers.

**Keywords:** Advisory service, Economic impact, Micro-level Agromet, Perception, Weather forecast

### INTRODUCTION

Weather is one of the most important factor determining success and failure of agricultural production in India. It manifests its influence on agricultural operations and farm production through its effects on soil and plant growth. Weather through various atmospheric factors plays a significant role in reaping good agricultural output (Bal and Minhas, 2017). Variable and uncertain weather is a pervasive fact that farmers have to cope up and this has bearing on the livelihoods of farmers. Lack of timely and reliable agrometeorological information is a serious limitation for effective farm planning operations

(Prasad Rao and Manikandan, 2008) and could lead to significant crop losses. The loss in agricultural production could be minimized through timely and accurate weather forecast. An agriculturally relevant forecast is not only useful for efficient management of farm inputs but also leads to precise impact assessment (Gadgil, 1989). Hence, improved weather based Agromet Advisory Services (AAS) greatly helps farmers to take advantage of favourable weather and mitigate the impacts of external weather situation. The AAS provide a very special kind of inputs to farmers as advisories that can make tremendous difference to the agricultural production by taking the advantage of benevolent weather and minimize

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the adverse impact of malevolent weather. Further, weather forecast and weather based agromet advisories also help in increasing the economic benefit to the farmers with appropriate crop management practices (Ramachandrappa, 2018). Weather forecast and advisories helps to increase the crop production, reduce losses, reduce risks, reduce cost of inputs, improve the quality of yields, increase resource use efficiency and reduce pollution as a result of judicious use of agricultural chemicals.

The collaboration of India Meteorological Department (IMD) with National Centre for Medium Range Weather Forecasting (NCMRWF) has adopted district level AAS for disseminating medium range weather forecast information to farmers. However, validity of such services disseminated to district level has some limitations, particularly in view of large variability in terms of crops, varieties and spatial weather anomalies at this level. Considering the variability of weather, climate and soil, the Central Research Institute for Dryland Agriculture (CRIDA), Hyderabad pioneered in starting flagship research programme of the Indian Council of Agricultural Research (ICAR) named National Innovations in Climate Resilient Agriculture (NICRA). As part of this project, the All India Coordinated Research Project on Agrometeorology (AICRPAM) took up a pilot project during 2010 to develop and disseminate micro-level AAS through its 25 cooperating centres spread across the country towards enabling capacity building of farmers for climate resilience (Vijayakumar *et al.*, 2017). The key attributes of micro-level AAS include preparation and dissemination of bi-weekly advisories to farmers based on the forecasted weather data of IMD in consultation with KVK Subject Matter Specialists (SMS) and Field Information Facilitators (FIF) at village level. It has been critical in instrumentalising the farmers to adjust their production plan in favour of optimum production. The studies on economic impact assessment of these micro-level advisories are uncommon. Therefore, the present study was conducted through field survey to assess the economic impact of micro-level AAS at Thrissur centre of AICRPAM on pilot basis.

## METHODOLOGY

The study was based on primary data collected from 80 farm households chosen through multi-stage random sampling technique. The primary data was collected from farmers through a pre-tested interview schedule. District to which AICRPAM centre was catering AAS services was the first stage of sampling unit and taluka within the district was the second stage of sampling unit. Villages within the taluka were divided into two groups' viz., villages with AAS and village without AAS adoption for the comparative study. The final selection units i.e. farmers were divided into three groups (strata) based on size of land holding (small, medium and large). Out of 25 AICRPAM centres located across the country, Thrissur centre was selected for present study on pilot basis. In Thrissur AICRPAM centre, Mukundapuram taluka was randomly selected under which two villages namely *Puthenchira* as an AAS adopted village and *Vellangallur* as AAS non-adopted village was selected. For the study purpose, 40 adopter and 40 non-adopter in two different villages were selected. Further, care was also taken for selection of villages to ensure the similar socio-economic condition and resource base in the villages for comparison purpose. The analytical tool used includes descriptive statistics such as frequency; percentage and tabular analysis. The perception of farmers about AAS was measured on very poor to very good scale. The probit regression model was employed to assess the factors determining the willingness to pay for AAS services. With the objective of estimating the farmers willingness to pay (WTP) for AAS services and factors influencing decision of farmer, a probit regression model was used for the study. In the binary probit model, willingness to pay for service was taken as 'one', while unwillingness to pay as 'zero'. The independent variables considered in the study were age of the farmers, family size, educational level, farming experience, land holding size, income and gender of the farmers.

Probit regression model was presented as follows;

$$WTP = b_0 + b_1X_1 + b_2X_2 + b_3X_3 + b_4X_4 + b_5X_5 + b_6X_6 + b_7X_7 + e_i$$

Where,

$b_0$  = Intercept,  $X_1$  = Age of the farmer (years),  $X_2$  = Size of the family (number of members),  $X_3$  = Dummy variable for education level (Educated =1, Not educated =2),  $X_4$  = Farming experience (years),  $X_5$  = Land holding size (ha),  $X_6$  = Level of income in percentage,  $X_7$  = Dummy variable for gender (male =1, female =2),  $e_i$  = Error term.

## RESULTS AND DISCUSSION

The socio-economic characteristics of the farm households have differential impact on farmers' perception about AAS and his/her capacity to adopt to it (Table 1). The results of socio-economic characteristics of respondents revealed that 60 per cent of AAS farmers were old aged while more than half of sample farmers

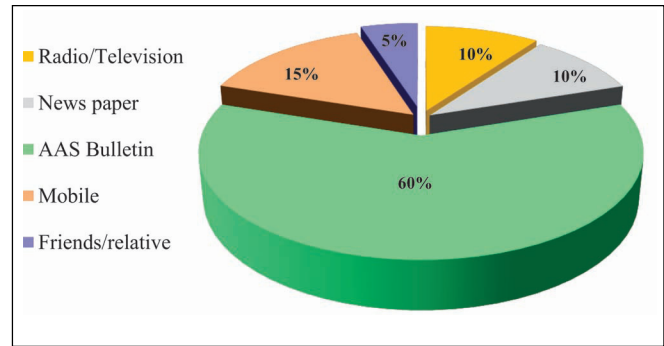
**Table 1: Socio-economic characteristics of farm households in study area (n=80)**

| S.No. | Particulars          | Category             | AAS Farmers |      | Non-AAS Farmers |      |
|-------|----------------------|----------------------|-------------|------|-----------------|------|
|       |                      |                      | <i>f</i>    | %    | <i>f</i>        | %    |
| 1.    | Age (years)          | Young (<35)          | 06          | 15.0 | 12              | 30.0 |
|       |                      | Middle (36-45)       | 10          | 25.0 | 22              | 55.0 |
|       |                      | Old (> 46)           | 24          | 60.0 | 06              | 15.0 |
| 2.    | Education            | Illiterate           | 03          | 7.5  | 15              | 37.5 |
|       |                      | Primary              | 16          | 40.0 | 09              | 22.5 |
|       |                      | Higher secondary     | 13          | 32.5 | 11              | 27.5 |
|       |                      | Graduation           | 08          | 20.0 | 05              | 12.5 |
| 3.    | Gender               | Male                 | 29          | 72.5 | 27              | 67.5 |
|       |                      | Female               | 11          | 27.5 | 13              | 32.5 |
| 4.    | Family size          | Small (up to 5)      | 19          | 47.5 | 09              | 22.5 |
|       |                      | Medium (6 to 8)      | 13          | 32.5 | 20              | 50.0 |
|       |                      | Large (> 9)          | 08          | 20.0 | 11              | 27.5 |
| 5.    | Family type          | Nuclear family       | 30          | 75.0 | 26              | 65.0 |
|       |                      | Joint family         | 10          | 25.0 | 14              | 35.0 |
| 6.    | Farming experience   | Low (up to 15 years) | 12          | 30.0 | 13              | 32.5 |
|       |                      | Middle (16-25 years) | 10          | 25.0 | 16              | 40.0 |
|       |                      | High (> 25 years)    | 18          | 45.0 | 11              | 27.5 |
| 7.    | Social participation | Yes                  | 16          | 40.0 | 09              | 22.5 |
|       |                      | No                   | 24          | 60.0 | 31              | 77.5 |
| 8.    | Land holding (ha)    | Marginal & small     | 13          | 32.5 | 17              | 42.5 |
|       |                      | Medium               | 17          | 42.5 | 16              | 40.0 |
|       |                      | Large                | 10          | 25.0 | 07              | 17.5 |
| 9.    | Access to irrigation | Yes                  | 23          | 57.5 | 20              | 50.0 |
|       |                      | No                   | 17          | 42.5 | 20              | 50.0 |
| 10.   | Farmers' income (Rs) | Less than 50,000     | 09          | 22.5 | 13              | 32.5 |
|       |                      | 50,000-100,000       | 14          | 35.0 | 11              | 27.5 |
|       |                      | Above 100,000        | 17          | 42.5 | 16              | 40.0 |
| 11.   | Off-farm occupation  | Yes                  | 15          | 37.5 | 17              | 42.5 |
|       |                      | No                   | 25          | 62.5 | 23              | 57.5 |
| 12.   | Institutional credit | Yes                  | 19          | 47.5 | 14              | 35.0 |
|       |                      | No                   | 21          | 52.5 | 26              | 65.0 |

Source: Field survey data

were in middle aged in non-AAS category. The age of farmers usually represents his experience in farming and old aged farmers are expected to have high experience and knowledge about farming and associated risks involved in it. Nearly one-third of AAS farmers possessed higher secondary education while more than one-third of non-AAS farmers possessed primary education in the study area. Farming experience was higher in case of AAS farmers (45%) as compared to non-AAS farmers (27.5%). The access to irrigation water was marginally higher among AAS farmers (57.5%) in comparison to non-AAS farmers (50%). Agriculture was the primary source of income to both the categories of farmers. More than one-third of farmers in both categories were engaged in off-farm employment for their alternative source of income. More than half of the AAS and two-third of non-AAS farmers did not have access to institutional credit.

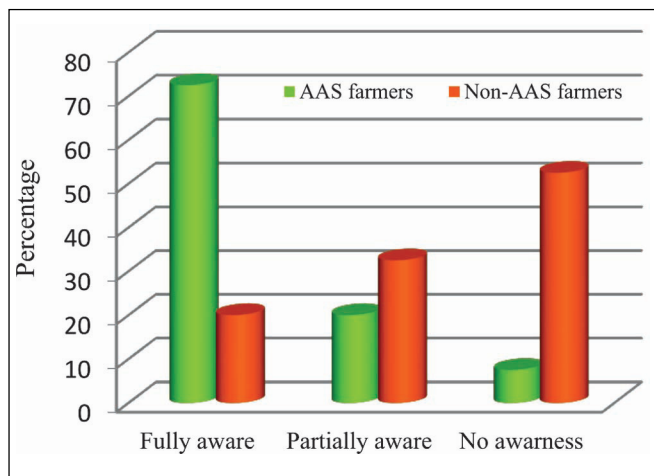
The results of farmer’s awareness about AAS at Thrissur AICRPAM centre shown in Figure 1 reveals that nearly 73 per cent of AAS farmers were fully aware about the AAS services and 20 per cent of farmers were partially aware about the services while only around seven percent of AAS farmers were unaware about the services. On the other hand, more than half (52.5%) of non-AAS farmers were unaware about the AAS disseminated by the centre while less than one-fourth of non-AAS farmers fully aware about the service. It was also revealed from the results that farmers availed the AAS services through different mode of communication (Figure 2). The major source of information were AAS



**Figure 2: Source of information for AAS**

bulletin published and issued by the centre (60%) followed by mobile communication (15%). AAS bulletins were published in regional language (Malayalam) which helped the farming community to understand and follow easily. In addition, Farmers also got registered their mobile number at AICRPAM centre for dissemination of need based advisories through their mobiles.

From the Table 2, it is inferred that more than half of AAS farmers (55%) rated the agromet advisory services as ‘very good’ on the scale of very poor to very good. Rana *et al.* (2005) reported that 38 per cent of farmers rated agromet advisories as excellent and 29 per cent of farmers rated good in mid hill region of Himachal Pradesh. About 85 per cent of farmers agreed on essentiality of AAS and believed that advisories based on predicted rainfall event is very much helpful in their farm activities followed by advisories based on the predicted temperature. These results are in conformity with studies of Maddison (2006). More than 75 per cent of farmers perceived that AAS was beneficial and it helped in reducing the costs in agricultural production and more than two-third of farmers perceived that AAS was useful in reducing irrigation charges as AAS helps to plan farm activities timely as per the weather and rainfall advisory issued by the centre well in advance. 60 per cent of farmers also perceived that AAS was helpful in managing pest and diseases during cropping season. Majority of farmers (82.5%) opined that real time AAS was critical at sowing stage as dissemination of need based weather advisories prior to cropping season particularly information on timely rainfall, temperature and humidity helped farmers to plan their farm activities timely and accurately. About 75 per cent of farmers perceived that micro-level



**Figure 1: Awareness about AAS among respondent farmers**

**Table 2: AAS farmer's perception about agromet advisories issued by AICRPAM centre**

| <b>Farmers perception</b>                           | <i>f</i> | %     |
|---|----------|-------|
| <b>Perception about AAS</b>                         |          |       |
| Very poor   | 03       | 7.5   |
| Poor  | 06       | 15.0  |
| Good  | 09       | 22.5  |
| Very good   | 22       | 55.0  |
| <b>Necessity of AAS</b>                             |          |       |
| Yes   | 34       | 85    |
| No  | 06       | 15    |
| <b>For which weather parameter AAS is essential</b> |          |       |
| Rainfall  | 36       | 90.0  |
| Temperature   | 30       | 75.0  |
| RH  | 19       | 47.5  |
| Wind velocity                                       | 10       | 25.0  |
| <b>Benefit of AAS</b>                               |          |       |
| Yes   | 32       | 80    |
| No  | 08       | 20    |
| <b>Which way you are benefited from AAS</b>         |          |       |
| Reducing cost during sowing                         | 30       | 75.0  |
| Managing pest and disease                           | 24       | 60.0  |
| Avoid post-harvest losses                           | 16       | 40.0  |
| Reducing irrigation charges                         | 27       | 67.5  |
| <b>At what stage of crop AAS is essential</b>       |          |       |
| Sowing stage  | 33       | 82.5  |
| Flowering stage                                     | 25       | 62.5  |
| Harvesting stage                                    | 20       | 50.0  |
| <b>Quality of AAS information disseminated</b>      |          |       |
| Good  | 32       | 80.0  |
| Average   | 05       | 12.5  |
| Poor  | 03       | 7.5   |
| <b>Frequency of forecasting</b>                     |          |       |
| Daily   | 02       | 05.0  |
| Weekly  | 10       | 25.0  |
| Bi-weekly   | 28       | 70.0  |
| Monthly   | 00       | 00.00 |
| <b>Willingness for pay based services</b>           |          |       |
| Yes   | 12       | 30    |
| No  | 24       | 60    |
| Undecided   | 04       | 10    |
| <b>Overall satisfaction from AAS</b>                |          |       |
| Yes   | 30       | 75    |
| No  | 10       | 25    |

AAS disseminated through AICRPAM centres was accurate, timely available and 70 per cent of farmers opined that bi-weekly forecast information was good as it is helped to take short term decision on farming activities. Further, farmers' willingness to pay for AAS indicates that less than one-third of farmers were willing to pay for services as majority of respondents were small and marginal farmers with scarce farm resource and not in position to pay for service. From results, it is also revealed that 75 per cent of AAS farmers were presently satisfied with micro-level AAS issued by the AICRPAM centre.

The results of economic impact indicated that there was a considerable benefit to farmers who adopted and followed weather advisories from time to time issued by the Thrissur AICRPAM centre. The percent gain in income from different crops by the AAS farmers was to the tune of 34 percent in case of paddy to 19 per cent in coconut crop over non-AAS farmers (Table 3). The net income realized by AAS farmers was more as compared to non-AAS farmers which was mainly attributed to timely adoption of weather advisories and better crop management practices. The actual yield increased due to adoption of advisories was to the extent of 2.31 q/ha in paddy and 400 nuts/ha in case of coconut. A study conducted at Uttara Kannada district of Karnataka indicated that actual yield increased due to adoption of advisories was to the extent of 2 to 3 q/ha in crops like paddy, arecanut and banana and the yield increased in case of mango was 25 q/ha (Manjappa and Yeledalli, 2013). The higher net income and reduced cost of different crops under AAS category was also evident from the benefit cost ratios arrived from the results. Further, larger income and lower cost of production in case of AAS farmers was also due to judicious use of farm inputs based on the real time agromet advisories. Therefore, it can be concluded that timely weather forecast and related advisories issued by the centre benefitted the farming community. Rajegowda *et al.* (2008) reported that farmers who adopted the agromet advisories have realized an average economic benefit of 31.4, 24.7, 16.2 and 20.6 per cent in finger millet, red gram, field bean and tomato respectively in the Eastern dry zone of Karnataka.

**Table 3: Economics impact of micro level AAS on crop productivity and income**

| Particulars                       | Paddy       |                 | Coconut     |                 |
|-----------------------------------|-------------|-----------------|-------------|-----------------|
|                                   | AAS farmers | Non-AAS farmers | AAS farmers | Non-AAS farmers |
| <b>Variable Cost (Rs/ha)</b>      |             |                 |             |                 |
| Seed                              | 1640        | 1720            | 1580        | 1525            |
| FYM and Fertilizers               | 3070        | 3725            | 12662       | 15330           |
| Pesticides                        | 1095        | 1876            | 1692        | 1965            |
| Intercultural operations          | -           | -               | 1300        | 1700            |
| Weedicide                         | 900         | 1200            | 24725       | 25840           |
| Human labour                      | 16657       | 16140           |             |                 |
| Bullock labour                    | 250         | 290             | -           | -               |
| Mechanical/Tractor                | 4185        | 4150            | -           | -               |
| Harvesting                        | 1000        | 1150            | 1895        | 2325            |
| Other expenses                    | -           | -               | 2150        | 2930            |
| Cost of Cultivation (Rs/ha)       | 28797       | 30251           | 46004       | 51615           |
| <b>Returns</b>                    |             |                 |             |                 |
| Yield of main crop (q/ha)         | 25.37       | 23.06           | 6500*       | 6100*           |
| Yield of inter crop (q/ha)        | -           | -               | -           | -               |
| Price of main crop (Rs/q)         | 1800        | 1800            | 15**        | 15**            |
| Price of inter crop (Rs/q)        | -           | -               | -           | -               |
| Value of the main product (Rs/ha) | 45666       | 41508           | 97500       | 91500           |
| Value of the by-product (Rs/ha)   | 4375        | 4582            | 4225        | 6940            |
| Gross returns                     | 50041       | 46090           | 101725      | 98440           |
| Net Returns                       | 21244       | 15839           | 55721       | 46825           |
| <b>B:C Ratio</b>                  | <b>1.74</b> | <b>1.52</b>     | <b>2.21</b> | <b>1.91</b>     |

\*Number of nuts per ha, \*\* Rupees per nut

The factors influencing the farmers' willingness to pay (WTP) for AAS were determined through probit regression model. The results indicated that age of farmer; education level and size of land holding were important factors that significantly influenced the farmers' willingness to pay for the services (Table 4). Further, all the three socio-economic variables such as age of farmer, education level and land holding size positively affected WTP for the services as evident from significant and positive coefficient (slope) of regression model and also demonstrated one to one relationship which denotes that higher the age, education level and size of land holding, then higher will be the WTP for the services.

**Table 4: Probit model for factors determining farmer's willingness-to-pay (WTP) for AAS**

| Variable           | Estimated coefficient | Std error | t-ratio  |
|--------------------|-----------------------|-----------|----------|
| Constant           | 1.760                 | 1.060     | 1.660    |
| Age                | 0.458                 | 0.145     | 3.158*** |
| Gender             | -0.056                | 0.030     | -1.866   |
| Education level    | 0.984                 | 0.402     | 2.447**  |
| Family size        | 0.023                 | 0.170     | 0.135    |
| Land holding size  | 0.217                 | 0.094     | 2.308**  |
| Farming experience | -0.044                | 0.388     | -0.113   |
| Income level       | 0.366                 | 0.421     | 0.869    |

Note: \* and \*\*Significant at 0.05% level and 0.01% respectively; df = 7; Chi-squared = 51.75.

## CONCLUSION

The micro-level AAS of Thrissur AICRPAM centre has helped in bringing out substantial awareness among farmers about adoption of weather based advisories through their timely availability and quality of the service. The perception about advisories issued by AICRPAM centres was very good and positive among AAS farmers. It helped the adopted farmers to take appropriate decision about their farm planning and better crop management thereby efficient utilization of existing farm resources. The economic impact study revealed that there were considerable benefits to farmers who adopted need based weather advisories regularly issued by AICRPAM centre as compared to non-adopted farmers. The study also revealed that micro-level AAS played imperative role in improving the productivity and farm incomes of those who adopted the AAS. However, majority of AAS farmers perceived that their willingness to pay for the services was low and they were ready to use advisories free of cost due to their farm resource constraints.

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